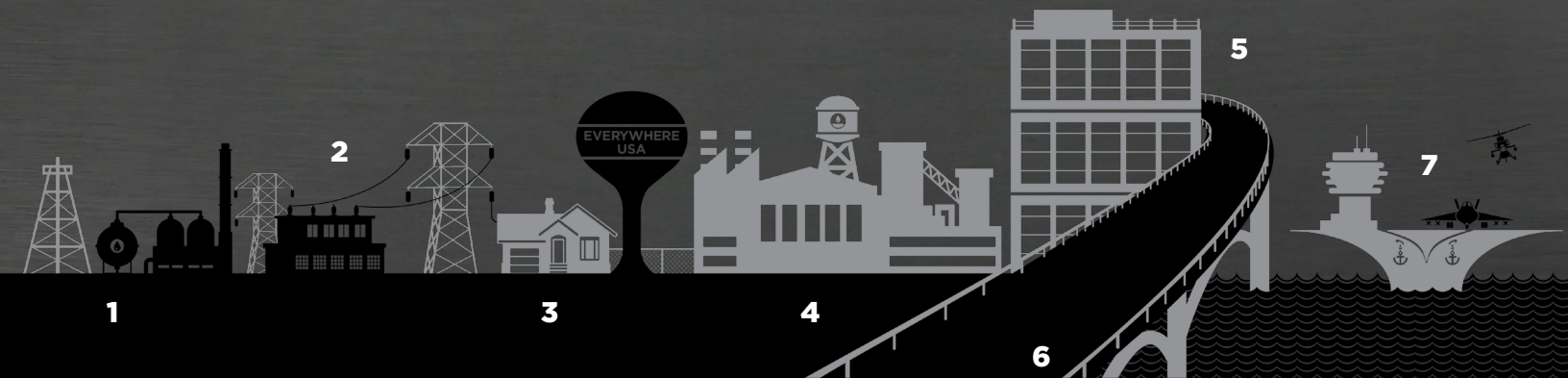




# STEEL MANUFACTURING SUPPORTS EVERYONE, EVERYWHERE.

Steel creates jobs for American workers in a broad range of sectors, and brings strength and innovation to a range of applications.



## 1 OIL & GAS

Used in drilling, offshore rigs, refineries, pipelines and storage, steel makes domestic oil and gas possible.

## 2 ENERGY & UTILITIES

Steel is vital to the electrical, natural gas, and wind power industries, as well as water treatment.

## 3 RESIDENTIAL

Steel pipes safely bring water, gas and electricity into homes of all sizes.

## 4 COMMERCIAL & INDUSTRIAL

Steel supports everything from office buildings and big-box retail stores to industrial mezzanines and conveyor systems.

## 5 CONSTRUCTION

Steel provides the structural framework necessary for many buildings to meet seismic requirements.

## 6 INFRASTRUCTURE

Steel provides support above and below ground for roads, bridges, railways, tunnels, airports, ports and subways.

## 7 NATIONAL DEFENSE

Steel is prevalent in many national defense projects, making it critical to our country's security.



EVERY JOB IN THE  
STEEL INDUSTRY



CREATES 7 SUPPORTING  
JOBS IN THE ECONOMY

## THIS IS THE POWER OF DOMESTIC MANUFACTURING.

**15.4**  
MILLION

Americans work  
in manufacturing.

**\$2.18**  
TRILLION

was manufacturing's  
contribution to the  
U.S. economy in 2016.

**75%+**  
OF R&D

in the U.S. private  
sector is performed  
by manufacturers.

**BUT OUR STEEL AND THE AMERICAN WORKER ARE AT RISK.**

**133%**  
**INCREASE**

in imports of  
steel pipe and tube  
from 2016 to 2017.

**12%**  
**DECREASE**

in domestic steel  
shipments from  
2014 to 2015.

**12K**  
**JOBS**

lost in the American  
steel industry in 2015.



## **AMERICAN METAL SUPPORTS OUR ECONOMY AND OUR PEOPLE.**

The steel mill worker. The manufacturer. The distributor. The contractor. American Metal supports them all. Together, we're using steel to build this country into the place where dreams still come true.

## **JOIN THE MOVEMENT.**

### **1 USE YOUR VOICE**

Contact your elected officials to voice your support for domestic manufacturing and fair trade. **Find their information at [usa.gov/elected-officials](http://usa.gov/elected-officials).** And tell your colleagues, friends and family to get involved, too!

### **2 CHOOSE AMERICAN METAL**

If you stock, spec or buy steel products, make sure they're American-made. Every Zekelman Industries brand makes its products in the USA using domestically-sourced steel, so you can be confident you're buying American metal. Learn more about buying domestic at [chooseamericanmetal.com](http://chooseamericanmetal.com).

**AMERICAN  
METAL**

### **3 GET INVOLVED**

Does your company support the American steel industry? Do you have ideas for how to strengthen domestic manufacturing. We'd love to hear from you! Reach out to us at [americanmetal@zekelman.com](mailto:americanmetal@zekelman.com).

